

îCSe

**P-mec** 

SioPh

Health ingredients



#### Your gateway to the South Korean market

CPhI Korea offers a wide range of targeted opportunities to increase your visibility, raise awareness about your brand and maximise your event participation. Whether it is pre-show or onsite, sponsorship will help differentiate your brand and drive traffic to your stand.



For more information contact International exhibitors: IrisA.Chen@ubm.com | +31 (0)20 708 1786 Asia exhibitors: Ashlee.Jang@ubm.com | +82 2 6715 5419

Organized by:





# Why sponsor

#### Who will you meet?

23%	Sales
14%	R&D
	Purchasing / Procurement
	Marketing / Communication / PR
	General Management
	Regulatory Affairs / QA / QC
	Chemical Development
	Production
	Laboratory
	Clinical Development
19%	
	(incl. biometrics, engineering, investment,

machinery, out-licensing)

#### Visitors area of interest:

35%	API
	Biopharmaceuticals
12%	Finished Dosage Formulations
10%	Natural Extracts
6%	Custom Manufacturing & Contract Services
<b>5%</b>	Other
5%	Pharmaceutical Packaging & Medical Devices
<b>5%</b>	Excipients / Formulation
<b>5%</b>	Fine Chemicals and Intermediates
4%	Medical & Pharmaceutical Technologies

#### Job positions





40% 82% President, involved in purchasing

66

"Our main objective was to introduce regulatory expertise and the services required to get products approved outside of the Korean market, and during the event we received many queries. Under the same roof you can find many high achievers in their respective fields, so it was a good platform for us to display our expertise and how we can help them further."

Parminder Kaur, Founder, RegPak BioPharma (Netherlands), CPhI Korea 2018 exhibitor

66

"Our main purpose of this visit was to meet new companies, make new relations and see what's going on in the innovative market of Korean pharmaceutical industry, and it has been achieved perfectly. We found a lot of good, new innovative products in different ranges and are looking forward to continuing discussion with these companies to see how we can develop their business."

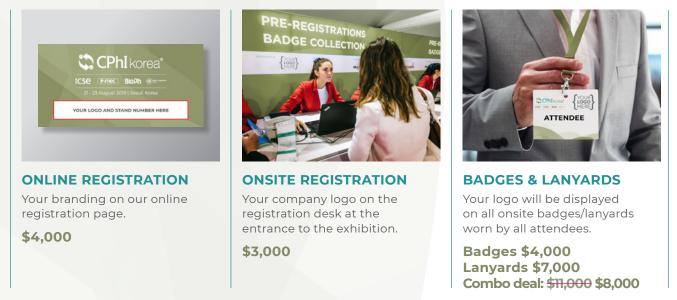
Dr. Nader Khedr, President, Novosci Healthcare (UAE), CPhI Korea 2018 visitor

\*CPhI Korea 2018 Statistics

### **Exclusive** Sponsorship Packages

#### **Registration Package**

Exclusively sponsoring the online and onsite registration is a great opportunity to let people know that your company is exhibiting at CPhI Korea. By combining online and onsite sponsorship, your brand name will be the first company attendees will see when they register to attend CPhI Korea 2019 and throughout the 3 day event. An unrivalled opportunity to put your brand forward!



Package Deal: <del>\$18,000</del> \$11,950

#### Exhibitor Showcase Title Sponsor

Be seen as the title sponsor at the exhibitor showcase. Have your company logo printed on the theatre visible for all attendees to see. The show pens and memo pad with your company name will be distributed at each session so that attendees can use it to take notes. The pens especially have a high retention rate because they are used throughout the year and not just the show. You company name will be shown as the title sponsor on our website and in the printed materials that display the exhibitor showcase information.



#### ONLINE

Your company name will be shown as the title sponsor on the exhibitor showcase page on our website and in the printed materials that display the exhibitor showcase information onsite.

#### Package Deal: \$9,950



SIGNAGE

Your company logo display on the lectern in the theatre visible to all exhibitor showcase attendees.



MERCHANDISE\* Branding on the pens and memo pads given to all exhibitor showcase attendees.

#### Quantity distributed: 500

Pictures may differ from actual products.

# Exclusive Sponsorship Items



#### PEN

These pens have a high retention value because they are used by attendees not only at the show but also throughout the year.

Show pens are distributed around the show at key areas.

Quantity distributed: 3,000 Price: \$3,000

Combination deal: <del>\$6,000</del> \$5,000



#### MEMO PAD

Enjoy a high degree of brand visibility onsite and post exhibition as attendees are likely to take their note pad back with them.

Quantity distributed: 3,000 Price: \$3,000

#### Show Bags

Visitors will use these throughout the show days to carry all their event information and promotional items, giving your brand ultimate visibility.

An unrivalled opportunity to promote your company.

#### Quantity distributed: 3,000

- non-woven fabric
- company logo and image

Price: \$5,000



# Exclusive Sponsorship Items

#### Water Bottle

Walking around the show gets tiring!

Attendees will get thirsty and use these throughout the show days to quench their thirst, giving your brand ultimate visibility.

#### Quantity distributed: 5,000

Water bottles will be distributed at key areas on the show floor.

Price: \$5,000



#### Staff T-shirt

Be visible by having your branding on our staff T-shirts. What a great way to be seen throughout the venue!

#### Quantity: 50

- Company logo and booth number on front and back of T-shirt **Price: \$4,000** 



Pictures may differ from actual products.

# Speaking Opportunity

#### **Exhibitor Showcases**

The Exhibitor Showcase are your 45-minutes speaking spaces to share your company's latest products, developments and research. The room capacity is 60 people and equipment is provided.

#### Daily time slots available:

10:15 – 11:00	11:15 – 12:00	13:00 – 13:45
14:00 - 14:45	15:00 – 15:45	16:00 – 16:45

Price: \$500 per slot



# **Onsite Branding** Options

#### Company Logo on the Floor

Direct visitors to your stand by putting your logo on the floor! Attendees will take notice of your message as they pass by.

- Size to be confirmed depending on the booth size.
- Company logo in front of each hall

Quantity available: 5 companies Price: \$1,000



#### Ceiling Banner inside Hall

Raise your brand above the rest. This banner is a highly visible branding opportunity which can be seen above the stands.

- CPhI/ICSE/BioPh/Hi
- 2,000mm (W) X 7,000mm (H) 5 signage • **P-MEC**
- 4,000mm (W) X 7,000mm (H) 1 signage

Quantity available: 6 companies Price: \$3,000



#### Vertical Banner in the Lobby

Positioned at the main entrance, this highly lucrative opportunity offers you the chance to welcome your current and potential clients.

**Quantity available: 3 companies** Size: 1,800mm (W) x 7,000mm (H)

Price: \$2,000



#### You-are-Here Board – Stand Locator

Have your company logo on the floor plan at the entrance & around the exhibition floor, allowing 5,000+ attendees to navigate to your stand.

#### Floorplan highlight: Directory + Lobby Floorplan + Hall map

Quantity available: 10 companies Price: \$1,000



# Advertising Options

#### Advertising Package

#### To help strengthen your visibility at CPhI Korea, we are offering the chance to reach out to our global pharmaceutical professionals present at the show.

With the below advertisement package, you are able to have a 3 touch point opportunity to capture your potential audience. Before the show, your company will be highlighted in one of our newsletters. During the show, your floor graphic will be positioned in a prominent area to catch the attention of attendees. After the event you can engage with our attendees once-more by placing your company logo & hyperlink on our thank you email.



#### PRESHOW

Get your logo and 150 words published in our newsletter going out to 5,000+ global pharmaceutical professionals looking to stay up-to-date with the latest trends within the industry.

#### Price: \$1,000



#### ONSITE

Position your company logo in a prominent area on the carpet to direct attendees to your stand.

- Size to be confirmed depending on the booth size.
- Company logo in front of each hall.

Price: \$1,000

# <section-header><section-header><image><image><image><image><image><text><text><text><text><text><text><text>

#### POSTSHOW

Your company logo & hyperlink on our thank you email sent to all 5000+ attendees post show.

#### **Price: \$800**

#### Package Deal: <del>\$2,800</del> \$1,950





# Advertising Options

#### **PRE-SHOW ITEMS**

#### **Online Banner**

A banner on CPhI.com/Korea allows your brand to be positioned in the spotlight. Providing you an opportunity to reach out to clients preshow and stand out from your competition. Size: 728 x 90 pixels

From 6 months before the event: **\$8,000** From 3 months before the event: **\$6,000** 

# Are you's searching for a specific Concentration of the specific C

#### **E-newsletter**

5,000+ global pharmaceutical professionals receive our newsletter, looking to stay up-to-date with the latest trends within the industry. Give exclusive visibility to your brand by advertising in our newsletter.

- Sponsored article (100 words in Korea / 200 words in English). 1x in both Korean and English newsletters: **\$1,000**
- Logo and Link in newsletter footer. 1x in both Korean and English newsletters: \$800

#### **ONSITE ITEMS**

#### **Event Catalogue**

The directory contains essential information that attendees require at the show and post show. Pickedup by 5000+ attendees, this is a great opportunity to stand out and promote your company.

#### Quantity distributed: 5,000

Back cover: **\$4,000** Inside front cover: **\$3,500** Inside back cover: **\$3,000** Index: **\$2,500** Full page: **\$2,000** 

#### **Conference Programme**

The conference programme is picked-up by our conference attendees and allows you to associate your brand with this high-level content.

#### **Quantity distributed: 300 pieces**

Back cover: **\$2,000** Inside front cover: **\$1,800** Inside back cover: **\$1,800** Index: **\$1,500** Full page: **\$1,300** 





